



# Productivity Analysis

## Prepared By:

Your Company  
1234 Your Street

Yourtown, NY 10101  
Your Name  
Phone: (212) 555-1212  
Fax: (212) 555-1213  
Email: youremail@yourdomain.com

## Prepared For:

Customer Company  
1234 Customer Street

Yourtown, NY 10101  
Attn: John Customer  
Phone: (212) 555-1214  
Fax: (212) 555-1215  
Email: jcustomer@company.com

Current Annual Cleaning Labor	\$52,996.13
Proposed Annual Cleaning Labor	\$30,685.96
Annual Labor Savings	\$22,310.17
Return on Investment	76.9%
Payback Period (Years)	1.3



Quotation



### **Pacer 12 UE**

NSS Part #9600121

Single motor upright  
12 inch cleaning path  
100 CFM, 92 inches of water lift  
3-stage filtration, HEPA standard  
5.0 quart capacity  
40 ft cord, 67 dbA  
CRI Seal Of Approval - Gold

**\$502**



### **Pacer 30**

NSS Part #3103102

30 inch cleaning path  
Two single-stage vacuum motors  
194 CFM, 44 inches of water lift  
4-stage filtration system  
1.5 bushel capacity  
75 ft cord

**\$3,782**



### **Wrangler 2616 DB**

NSS Part #2302604

26 inch path, Linatex curved squeegee  
16 gal solution, 17 gal recovery  
Two 0.5 HP brush motors  
0.75 HP vacuum motor  
Variable speed drive system  
Four 6V, 220 AH AGM batteries  
Onboard Battery Charger

**\$10,567**



### **Charger 2022 DB**

NSS Part #6402028

20 inch path, 2200 RPM

60-70 pounds of pad pressure

3.6 HP pad motor

Vac-Trac Dust Control System

90-degree flip up head

Four 6V, 225 AH AGM sealed bat, onboard charger

Variable speed drive system

**\$12,319**

**Quotation**



Integrity at work.<sup>SM</sup>

## Return On Investment Estimate

Customer Company  
 John Customer  
 Buyer  
 1234 Customer Street  
 Yourtown, NY 10101

Date 5/21/2020

### Current Process

Type Of Work	Process	Area	Cleanings/Wk	Wages + Benefits	Annual Labor
Vacuuming	Vacuum with 12 in upright vacuum	10,000	5.00	\$17.50	\$20,323.33
Scrubbing/Wet Mop	Scrub with automatic scrubber 20 in walk-behind non-propelled unit - practical	35,000	5.00	\$17.50	\$22,878.92
Burnishing	Dry burnish with 2000+ rpm 20 in burnisher - battery	35,000	5.00	\$17.50	\$9,793.88

**Total \$52,996.13**

### Recommended Process

Type Of Work	Process	Area	Cleanings/Wk	Wages + Benefits	Annual Labor
Vacuuming	Vacuum with 12 in upright vacuum	4,000	5.00	\$17.50	\$8,129.33
Vacuuming	Vacuum with 30 in large area push type vacuum	6,000	5.00	\$17.50	\$2,730.00
Scrubbing/Wet Mop	Scrub with automatic scrubber 26 in walk-behind wheel-propelled unit - practical	35,000	5.00	\$17.50	\$13,191.21
Burnishing	Dry burnish with 2000+ rpm 20 in burnisher - battery - self propelled	35,000	5.00	\$17.50	\$6,635.42

**Total \$30,685.96**

### Financial Analysis

Current Process Annual Labor Cost	\$52,996.13
Recommended Process Annual Labor Cost	\$30,685.96
Annual Labor Savings	\$22,310.17
Cost of Recommended Equipment	\$29,003.98
Payback Period (years)	1.30
Return on Investment (%)	76.92%

END OF ROI ESTIMATE



# Quotation

Date 5/21/2020

Customer Company  
1234 Customer Street

Yourtown, NY 10101  
Attn: John Customer  
Phone: (212) 555-1214  
Fax: (212) 555-1215  
Email: jcustomer@company.com

Item #	Part Number	Description	Quantity	Unit Price	Ext. Price
1	9600121	Pacer 12 UE, 12 in, Single Motor Upright (9600121) <a href="#">(Spec Sheet)</a> <a href="#">(Bid Spec)</a>	1	\$502.00	\$502.00
2	3103102	Pacer 30, 30 in, Wide Area Vacuum (3103102) <a href="#">(Spec Sheet)</a> <a href="#">(Bid Spec)</a>	1	\$3,782.00	\$3,782.00
3	2302604	Wrangler 2616 DB with Pad Driver, 26 in, 16 Gallon, 24 V, 220 AH AGM, Curved Squeegee (2302604) <a href="#">(Spec Sheet)</a> <a href="#">(Bid Spec)</a>	1	\$10,567.00	\$10,567.00
4	6402028	Charger 2022 DB, Dust Control, 24 V, 220 AH AGM (6402028) <a href="#">(Spec Sheet)</a> <a href="#">(Bid Spec)</a>	1	\$12,319.00	\$12,319.00
5	Freight	Total Freight	n/a	n/a	\$0.00

[Click here for the NSS Warranty Policy](#)

<b>Subtotal</b>	<b>\$27,170.00</b>
Sales Tax (6.75%)	\$1,833.98
<b>Total</b>	<b>\$29,003.98</b>

**Leasing Information (\$1 buy out option at end of lease)\***

**Total Amount Financed      \$27,170.00**

Payment Term (Months)	Payment
24	\$1,235.04
36	\$837.68
48	\$646.84
60	\$533.51

\* Lease rates subject to change without notice. Does not include sales tax.

Contact Rico Sondakh at UniFi Equipment Finance (734) 794-4228.

Your Authorized NSS Distributor:

Your Company  
Your Name  
Your Title  
1234 Your Street

Yourtown, NY 10101  
Phone: (212) 555-1212  
Fax: (212) 555-1213  
Email: [youremail@yourdomain.com](mailto:youremail@yourdomain.com)  
Web: <http://yourwebsite.com>



Quote valid for 30 days.